

A company's profile & intelligence

Open any company and you get one screen for everything you know about them — your contacts, your history, and intelligent destination intel pulled from their own website.

Covers /dashboard/companies/[id] · for rep, dmc

The steps

01 Open the company

The header shows the logo, country, type and website. The four stats — Contacts, Logs, Countries, Properties — are your at-a-glance summary.

02 Run the intelligence scan

Under Destination Portfolio, scan the company's website to surface the countries, destinations and properties they sell.

03 Explore the portfolio

Tap a country to open its destinations, then a destination to list the properties — your prep, drilled down.

04 See it "From the source"

When the company's own rep has shared a profile, you'll see their bio, DMC partnerships, destinations and key team in the "From the source" panel.

05 Your contacts & activity

My Contacts lists the people you've linked here; Activity History merges your logs, tasks and emails for this company into one timeline.

06 Map their DMC relationships

Record which DMC the operator uses in each country — names already in your network appear as suggestions.

07 Edit the company details

Name, trading name, type, country, website and account status are all click-to-edit. The website is what powers the logo and the scan.

08 Log or report

From here, log an interaction or jump to your reports — the company stays in context.

Next: Contacts CRM

Questions

Why are the Countries and Properties stats showing "—"?

That company hasn't been scanned yet. Run "Scan site" under Destination Portfolio and the counts (and the portfolio drill-down) fill in from their website.

What does the intelligence scan read?

It reads the company's own website and surfaces their destination portfolio — countries, destinations and the properties they sell — to help you prepare. It's there to assist, not replace, your own judgement.

What's the difference between the portfolio and the "From the source" panel?

The portfolio is pulled from the website by the scan; "From the source" is what the company's own rep has shared — their bio, DMC partnerships and key team — once they've enriched the profile.

Is the intel locked in?

No — rescan any time to refresh the portfolio, and every detail field (name, type, country, website, account status) is click-to-edit.